



Medicare Experts/Senior Access
Innovations in Geriatric Practice and Alzheimer's Care

Webinar Presentation

Diagnosing Memory Loss

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Housekeeping

- Handouts for this webinar available at www.ColoradoMESA.org
 - Sign in
 - Go to Events, Upcoming Webinars
- Archive will be posted on Monday
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Donald Murphy, MD

- MESA founder and faculty member
- Graduate of Notre Dame and the University of Colorado School of Medicine
- Geriatric fellowship at Harvard Medical School
- Started Senior Care of Colorado practice in 2001 and now Practice Group Leader
 - Grown to almost 70 providers
 - 7 outpatient clinics
 - Virtually 100% Medicare



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Clemencia Rasquinha, MD

- Graduated from Bangalore University
- Residency and internship at Bergen Pines County Hospital, NJ
- Board-certified in geriatric medicine
- Physician leader in Senior Care of Colorado organization since 200X



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Intro to The Colorado M.E.S.A Initiative

- The Colorado M.E.S.A. Initiative
 - Medicare Experts / Senior Access
 - Be adept at Medicare coding & documentation so you are paid fairly for work
 - Be comfortable serving patients with dementia & other geriatric syndromes
- A collaboration:
 - Funded by The Colorado Health Foundation, The Kaiser Permanente Foundation, and Caring for Colorado
 - Alzheimer's Association, Colorado Chapter
 - Senior Care of Colorado/IPC



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Today's Webinar

- "Memory problems" one of the most frequent reports to physicians by older adults
- Have to discern between normal forgetfulness and true dysfunction
- A topic many of you have asked for during our workshops
 - When to check for memory loss
 - Three quick and effective methods for diagnosing memory loss
 - Medications and treatment plans
 - When to refer
 - The Alzheimer's Association

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Don't Sweep It Under The Carpet!

- Some providers don't want to get into it
- Misconceptions
 - Takes too much time
 - Don't want to be the "bad guy" and have to break the news
- Reality
 - Can be very *quick and simple* to "get in the ballpark" and know enough
 - Medicare reimbursement for "counseling & coordination of care"

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When to Check for Memory Loss

- Should be done annually in older adults, including the *well elderly*
- A good history is your best diagnostic tool
- "Are you or any of your family members concerned about memory loss?"
 - Ask this question at least once a year
 - Even subjective reporting of concern means something
- By the time they've lost "month and year" impairment has probably already occurred

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When to Check for Memory Loss

- Especially important with patients who have skipped visits or are non-compliant
- Testing for cognitive impairment is required as part of Medicare's Annual Wellness Visit
 - Visit the MESA website for a detailed webinar on the Annual Wellness Visit and a downloadable sample patient intake form

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Three Quick and Effective Methods

Keep it as simple as possible!

1. Three-item recall test
2. Clock drawing test ("CDT")
 - These two tests, used in combination, are sometimes referred to as the "Mini-Cog Assessment for Dementia"
 - Together, the two Mini-Cog tests take about 3 minutes
3. One-minute naming test

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Method 1: Three-Item Recall Test

1. Give the patient three words to remember
 2. Ask the patient to repeat the words
 3. Have the patient perform an unrelated complex task (e.g., do a math problem, walk back to the exam room, do the CDT)
 4. Ask the patient to repeat the three words
- Recall of 2 out of 3 words is normal
 - If prompting is required or the patient cannot remember, the result is abnormal

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Method 2: Clock Drawing Test

1. Draw a large circle (in case visual impairment is an issue) that fills a sheet of paper
2. Instruct the patient to put the numbers into the circle so it looks like a clock
3. Instruct the patient to draw hands to indicate the time "10 minutes past 11"

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Method 2: Clock Drawing Test

- Can be very specifically scored if desired
- Visual record for the chart and to educate family
- Demonstrates change over time

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Method 3: One-Minute Naming Test

- Give the patient a category, i.e. "animals"
- Tell the patient you will time them, and they should name as many animals as possible in one minute
- If they can name 21+ animals, memory function is normal
- Can refine (e.g., zoo animals vs. farm animals) to glean more information

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What About the MMSE?

- Mini-Mental Status Examination (MMSE), or Folstein test
- First published in 1975 and was the standard for years
- 30-point questionnaire; about 10 minutes
- Copyrighted in 2001; "official" version must be ordered through the publisher
- Studies have shown the Mini-Cog more effectively detects impairment across sociodemographic variables

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The SAGE Test

- Self-Administered Gerocognitive Examination
- Available on the Internet
- Patients/family members may ask you about this, or you may wish to refer them to it

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Keep It Simple

- Basic goal is to assess whether the patient has
 - Normal age-associated memory impairment
 - Minimal cognitive impairment, or
 - Full-blown dementia
- Diagnostic certainty: determining precise degree of impairment or type of dementia just isn't that helpful

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Keep It Simple

- It's okay to begin discussions with the family without a specific diagnosis
- Exception--something unusual neurologically going on, e.g.:
 - Parkinson's
 - History
 - Sudden onset
- Outside of a research setting, not any real benefit to measuring

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Depression and Memory Loss

- A patient with depression may complain of memory loss while patients with Alzheimer's may not even be aware of a memory problem
- Two questions, used with Mini-Cog:
 - *Are you depressed?*
 - *Do you feel hopeless?*
- Psych testing may be helpful in some cases

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What Next? Treatment Plans

- Most important thing is to identify the problem
- Be proactive in keeping the patient safe and functional
- Schedule a follow-up visit with patient and family to discuss and educate
- Tailor treatment plan to meet the patient's individual needs/circumstances

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Medications

Same medications regardless of dementia type

- Cholinesterase inhibitors (*generally use one of three*)
 1. Exelon
 2. Razadyne
 3. Aricept
- Namenda (*in addition*)

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Medications

- Measure effectiveness by reports from patient/family
- Watch for:
 - Functional improvement
 - More interest in activities
 - Greater lucidity in conversation
 - Increased recognition

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Medications

- Placebo effect could kick in right away
- At about 4 months after initiation:
 - If no improvement, consider changing medication
- After trial of 2 or more medications:
 - Discuss pros and cons of continuing medications
 - Realize that medications may be slowing the progression
- Be sensitive to cost of medications
 - New classes in the pipeline likely to increase cost

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Other Treatment Options

- If patient/family want to do everything possible
 - Consider other options to slow progression, e.g., exercise, cognitive stimulation, add another medication

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When to Refer

- Depends largely on:
 - Your comfort level
 - The amount of time you have to develop and treatment plan and follow the patient
 - Resources available to you and the patient
 - Neurologists
 - Rural vs. urban settings are very different
- But watch for rapid onset of symptoms

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Education is Crucial

- Early on, talk to the patient and family about
 - Cause
 - Expected course
 - Treatment options
 - Resources available through the Alzheimer's Association

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Rely on the Alzheimer's Association



- 24/7 helpline and many other resources
800-272-3900
www.alz.org/co
- Alleviates some of the burden on your practice
- Counseling, questions, just to talk
- Even if there is no diagnosis
- Rapid Referral Form
 - Available for download on MESA website

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Know How to Document and Code!

- Medicare pays for “consultation and coordination of care”
- Be sure you know how to document and code appropriately to be paid for your time
- Refer to the www.ColoradoMESA.org for webinars, videos, and other resources

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Recap

- Do *something* regularly
 - Even with well elderly
- Keep it simple
- Communicate with the patient and family
- Know when to treat and when to refer
- Know how to appropriately code and document
- Use the Alzheimer's Association

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Q&A, Wrap-Up

Q&A

- If you would like to ask any questions, please type them into the “Questions” box in your Go-to-Webinar control panel now



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MESA Website

- Reminder to use resources on www.ColoradoMESA.org
- Sign in to access
- *Check out the Annual Wellness Visit template!*
- Webinar archives and handouts
- Videos
- Documents and links
- Discussion forum
 - Ask any questions that weren't answered today

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Next Webinar

- Date and time TBA
- Polling for your input on 2012 webinars:
 - What day of the week
 - What time
- Check the MESA website or sign up for our eNewsletters

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